

#### HEAD OFFICE

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# Build To Last

We offer quality finishing and construction products that are best in class when it comes to compatibility with the regional exposure conditions through integrating an extensive distribution network and world class technical support and customer service





# Introduction

Monnelli is a multinational local manufacturer established in communion with Monnelli Italy to manufacture material products and finishes for all types of uses. Monnelli was founded in Italy and has been expanding its reach across the globe building on its group partners experience of more than 40 years. The mission of our company is to provide building solutions to local consultants and contractors in Qatar by providing a full line of products including cementitious products from renders, tile adhesives to chemical construction materials such as concrete repair, epoxy, polyurethane and surface treatment. We provide technical support on all ranges of products and assistance by our sales and specification team, who have a combined experience of more than 100 years.

Commitment, dedication, willingness and expertise within the optic of continuous development, intuition in offering immediate answers with specialist products, advanced scientific research, investment in development and production plants and internationalization have formed the guidelines for Monnelli operations.

## Monnelli Retail Division

Monnelli is proud of its 50+ retail outlets that serve in Qatar; this vast network covers the whole of Qatar region making Monnelli's products available instantly to the masses. Monnelli provides various services to retailers, including dedicated account representatives, branding support and signage, shop marketing materials, and demonstrations to shop clients no matter on the order request volume.



## Monnelli Projects Division

Monnelli's advanced knowledge in the construction and industrial segments offers innovative chemical solutions to the new and existing structures, maintenance, repairs, and renovation of structures. Our experts' know-how provides a comprehensive portfolio. Which encompasses waterproofing envelop systems, concrete repair & protection systems, high-performance flooring systems, precision grouts, sealants, wall & facade systems, plasters & masonry, and tile fixing systems.

The Projects Business Unit is supported and backed up by a well-situated research and development center that leverages our advanced technologies. Our R&D develops innovative engineering solutions to solve our customers' challenges and generate sustainable success across comprehensive construction projects and their relating industries. Monnelli's Projects Business Unit, diversified departments run by best in class engineers, significantly contribute to our customer's success in all segments, water & power, marine, road bridges & highway, health, laboratories, factories, and chemical process plants.



## Monnelli Factory

New office and a new production plant since 2018, a widely established sales network and logistics integrated with the strategic support of the Sassuolo depot, ensure delivery times and transport are reduced to a minimum. Monnelli believes in communication and promotes its products at sector fairs both in Italy and now Qatar with its state of the art production facility. Monnelli boasts experience and dynamism, continuous development to improve and innovate techniques and technologies, market success, sector competitiveness and guaranteed, constant quality.





# Research and Development

Monnelli works on continuous evolution of R&D work as well as literature creation in accordance to international standards and cooperation with international organizations.

“Build to Last and “Doing it Right” is the key driver for our R&D innovation approach to leverage our advanced technologies to develop our product portfolio and expand our innovative engineering solutions. As we consider customers’ challenges as our challenges, our invisible contribution in developing Monnelli product that support the Customer’s needs is the basis to the invisible success of Monnelli.



## Three main objectives

- Provide a leading advanced technology to the construction industry in the region by providing continuous innovation.
- Benchmark against other global leaders, and maintain the lead as best in class.
- Participate in specifications and testing methods development.



## Monnelli is a proud member of

- **ACI : American Concrete Institute**  
as an Organizational Member
- **ASTM : American Society for Testing Material**  
as an Organizational Member
- **ICRI : International Concrete Repair Institute**  
as a Supporting Member
- **MEDMA : Middle East Dry Mix Association**  
as an Organizational Member







# Manufacturing Capabilities

Monnelli boasts state of the art manufacturing technologies operating to a production capacity to around 400 tons/day.

Our factories and premises are strategically located in industrial areas, where all facilities are readily available and in close vicinity of major Monnelli owned logistical centers that operate extensive distribution and delivery networks.



## Plants

Monnelli prides itself in manufacturing environmentally friendly products and ensures sustainability through its supply chain by extracting and manufacturing building materials as close as possible to the building site. Using locally sourced products and conveniently located manufacturing sites, Monnelli can minimize the energy embedded in the transportation of building material and supply ready to use premixed construction components manufactured off-site.

Monnelli's plants are fully equipped with laboratories and research facilities, powders and liquid manufacturing plants, raw material warehouses, in addition to finished goods warehouses with loading and unloading areas..







# Key figures

Since its inception , Monneli started to create sustainable future environmental friendly building solutions.

Today our numbers show that we are moving in the right direction.

## Monneli Key Figures

Monneli manufactures and distributes high-quality building products



Monneli's continuous evolution work and literature creation following international standards and cooperation with international organizations generates sustainable success across comprehensive construction projects and their relating industries.







# Market Sectors & Segments

Monnelli extensive product range covers all aspects and core requirements of civil work contractors in both sub-structures and super-structures, providing end to end solutions.

While companies look at product segmentations from a single view, Monnelli always provides solutions in a carefully segmented customer focus, keeping in mind customer needs while segmenting the product usage based on industry. Monnelli's product range serves:

## Marine

- Ports & Terminals Marina
- Dredging & Reclamation
- Market Sectors & Segments
- Quay Walls

## Water

- Desalination
- Sewage Treatment
- Water Treatment
- Network & Distribution
- Pumping Stations
- Dams

## Pipeline

- Oil
- Gas
- Water
- Mixed

## Infrastructure

- Road & Bridges
- Railways
- Airports & Aprons

## Oil & Gas

- Petrochemical
- Refining
- Storage Tanks
- Upstream

## Power

- Generation
- Substations
- Transmission
- Renewable Energy

## Industrial

- District Cooling
- Warehouses &
- Manufacturing
- Defense

## Buildings

- Health
- Sport Facilities
- Defense Commercial
- Education Facilities
- Residential



# Build to Last



## Monnelli Product Range

Monnelli, with its four core business segments, offers a large variety of products in service of the construction industry. These products are distributed into ten product groups:

### Surface Treatment

- bonding agent
- Substrate Primers
- Solvents
- Release Agents
- Curing Compounds

### Thermal Insulation

- ETICS Systems
- Thermal Plasters

### Tiling Systems

- Cementitious Tile Adhesives
- Epoxy Tile Adhesives
- Cementitious Tile Grouts
- Epoxy Tile Grouts

### Renderers & Finishes

- putties
- Partition & Wall Treatment

### Plasters & Masonry

- Cementitious Plasters
- Masonry Products
- Gypsum Plasters

### Sealants & Joints

- Civil Sealants
- Polysulphide Sealants
- Polyurethane Joints

### Waterproofing

- Acrylic Systems
- Cementitious Polyurethane Systems
- Water-Stops

### Concrete Repairs & Grouts

- Epoxy Mortars
- Cementitious Mortars
- Epoxy Grouts
- Cementitious Grouts
- Polyurethane Grouts

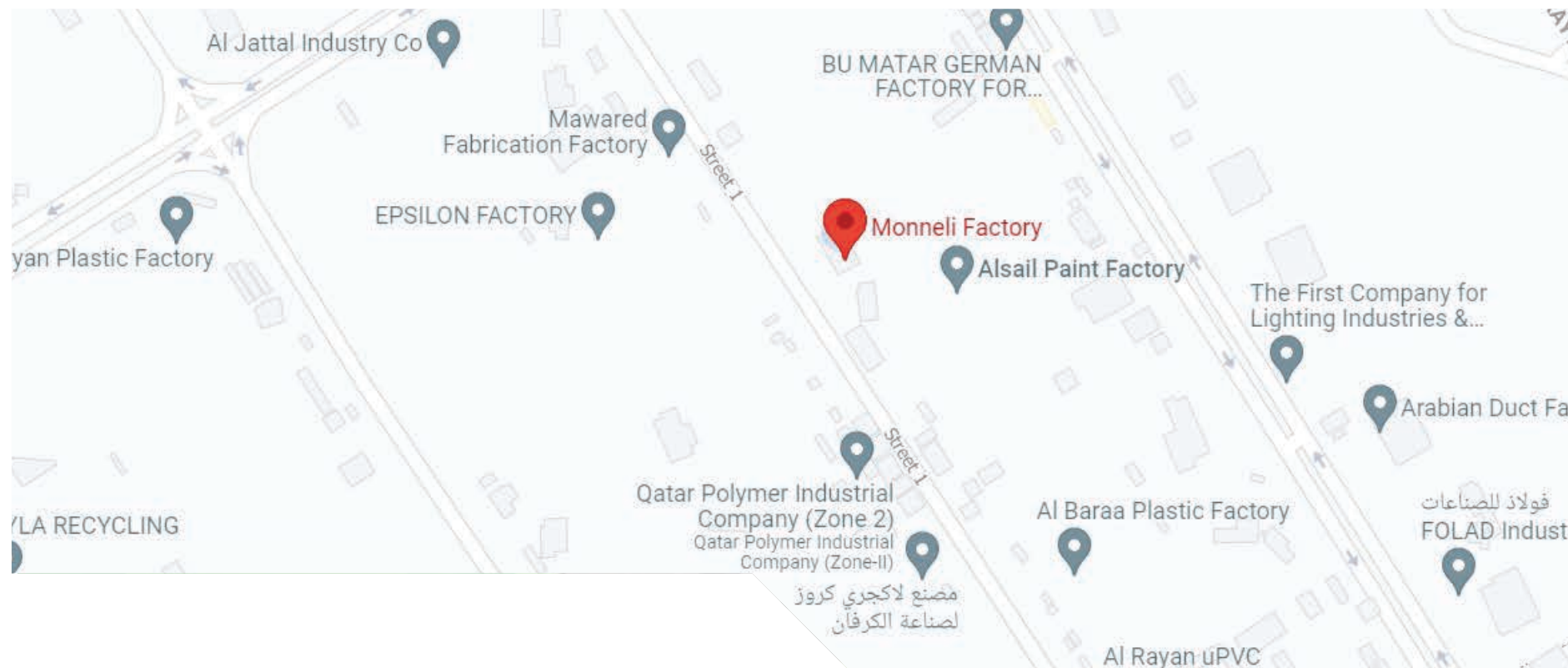
### Flooring and Coating Systems

- Cementitious Based
- Epoxy Based
- Polyurethane Based
- Hybrids
- Car Park Decking
- Dry-Shakes

### Protective Coatings

- Epoxy Waterproofing
- Anti-carbonation Systems
- Epoxy Coatings
- Sealers





# Customer Service

**Our Customers** - We believe that our strength comes from our customers. We value our customers by introducing our initiative of Customer First. We believe in establishing a strong relationship with our customers is our priority. Monnelli is proud of its customer care program that provides a positive experience for each Customer.

Our customer care programs help us build strength on strength and drive higher levels of customer satisfaction

**Our Actions** - Leveraging unique capabilities to create value for our customers through:

- Improving our service quality and our responsiveness to service delivery.
- Collaborating with our customers, we ensure that we are in tune with their needs.
- Keeping close insights with customers and the market needs to invent solutions and building materials technologies to solve their construction problems.
- Providing technical data for all products information, detailed guides, and case studies through our web platform.



## Monnelli web and information brochures

Monnelli website and mobile app contain technical data for more than 190 products and building-material solutions for construction cases supported with detailed technical information, application methods, detailed drawings, and product purchase.



## Technical support

Monnelli customer care provides a direct line for our customers to contact our experts to answer any technical queries. Contact Monnelli on +974 4460 0862 or visit the website [www.monnelli.com](http://www.monnelli.com)



## Monnelli showrooms and exhibition activities

Our further Customer support is our several showrooms that display the latest building construction technologies, products, and systems. Our customers can view the samples, connect face to face with our experts, and receive all the technical information in one place.



# Our Major Projects

